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www.scovicon.com

... from the practice  
for the practice...

**SCOVICON**



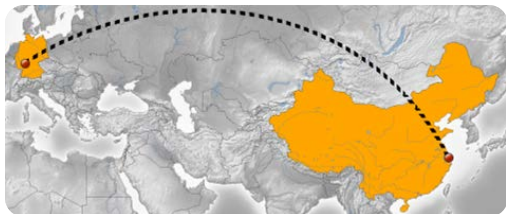
**NANJING**

Company Presentation  
NANJING SCOVICON  
Industry & Information Technology Service Co. , Ltd.

- For the customers and the applicants -



# Where are we?



Nanjing Dongshan International Business R & D Park



Scovicon Industry & Information Technology Service Co., Ltd.

## Your Contact



Siegmund Sajitzek

Mr. Siegmund Sajitzek  
Chief Executive Officer

### Professional competence

- Certified Business Manager
- Building and development of the international locations (USA, Brazil, China, India, Singapore)
- IT Infrastructure, IT security

### Consulting competence

- Establishment of the location and economic development
- Business Development
- Project- und Process management
- Market analysis

### Personnel data

- born in 1967 in Germany
- resident in Shanghai / China
- Establishment of Scovicon Co., Ltd. on August 7, 2013

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web: [www.scovicon.com](http://www.scovicon.com)

# Your Contact

Mr. Sven Zimmer  
Chief Operating Officer



Sven Zimmer

## Professional competence

- Establishment, management and development of Chinese locations
- Quality management
- Supplier management
- Project management

## Consulting competence

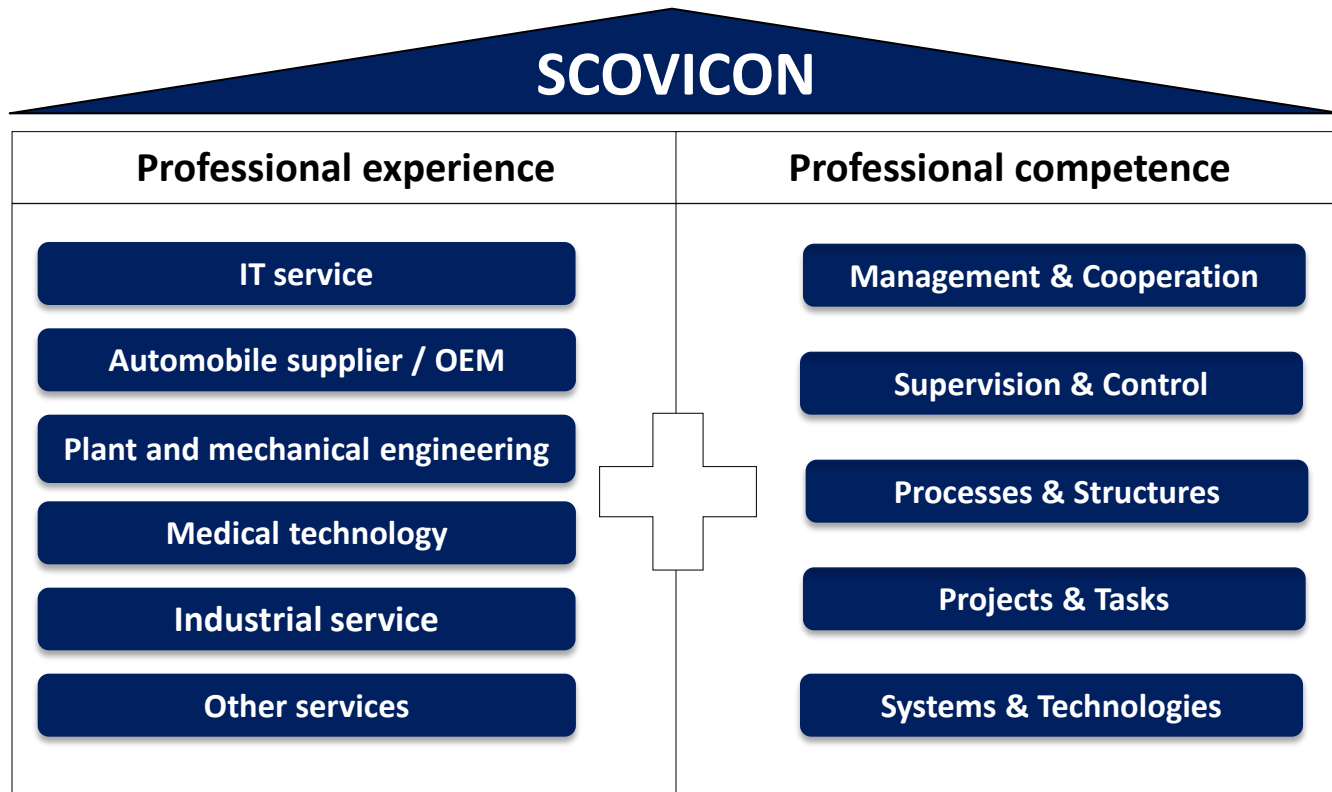
- Establishment of the location and economic development
- Potential analysis, Controlling
- Recruitment and personnel development
- Project- und Process management

## Personnel data

- born in 1970 in Germany
- resident in Nanjing / China
- Establishment of Scovicon Co., Ltd. on August 7, 2013

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mobil: +86 158 9594 5336  
eMail: [s.zimmer@scovicon.com](mailto:s.zimmer@scovicon.com)  
web: [www.scovicon.com](http://www.scovicon.com)

# What characterizes us ?



# Who are we?

- **Our company**
  - Scovicon is an expanding company (WFOE) located in Chinese provincial capital Nanjing and a branch office in the business metropolis Shanghai.
- **Our mission**
  - We see ourselves as reliable European company and as your competent partner in China.
- **Our focus**
  - We are concentrating our efforts on the customer with specific requirements and problems. The broad range of our tasks stretches from consulting to the implementation of the local projects.
- **Our German team**
  - The employees live in China for the long term. They have intercultural and professional competence and are able to work out problem-solving strategies, so as to complete to the full satisfaction of the customer.



***We offer European service!***

**Project & Process  
Management Service**

**IT – Service**

**Interim Management  
Service**

**Emergency  
Management**

**Service  
on demand**



*... What services do we offer?*

## Project & Process Management

Analyse

Plan

Implementation

Report

Scovicon's project- and process management leads and coordinates the development, planning and implementation of complex projects in the fields of automobile industry, plant and mechanical engineering, renewable energies and environmental protection locally.







*... What services do we offer?*

## IT – Service

### ▪ Infrastructure

- Compliance check, Network- and data security, license
- Implementation of the data and Know-how protective security solutions
- International location links (VPN, MPLS)
- Implementation of communications- and ERP Systems
- Planning, installation and administration of server systems
- Local sourcing of hardware and software

### ▪ Application development

- Building of customer specific applications, databases, interfaces

### ▪ Helpdesk

- Training measures for the local administrators & users
- Local sourcing of hardware and software

### ▪ IT Maintenance & System care

- Hardware and software maintenance of server and client systems
- Data backup , System recovery
- License management

Scovicon protect your data according to



German safety standards.



*... What services do we offer?*

## Management Service

▪ ***Interim Management***

- For the situations, where it needs to go quickly, you couldn't find a suitable candidate or it is already foreseeable that a given engagement will still take a limited period of time.





*... What services do we offer?*

## Emergency Management

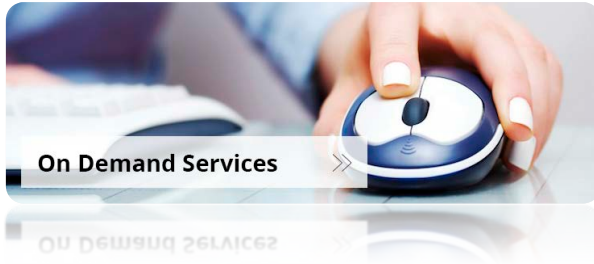
### ▪ ***Risk analysis***

- Only those who recognize the risks can handle that effectively. Scovicon supports you in recognizing the technical, economic and social effects, granting and communicating in a convincing way. In consequence the projects and companies would benefit from our professional risk assessments. We offer an overall view or concentrate us on certain aspects - completely according to your wishes.

### ▪ ***Emergency plan and Crisis manual***

- The fire, loss of production, loss of data, IT-failure or even negative press are only some of the scenarios that could severely endanger your business. With an appropriate emergency- and crisis plan you could prepare properly for such situations. Scovicon helps you to draw up your company-specific emergency- and crisis manual.





## *... What services do we offer?*

# Service on demand

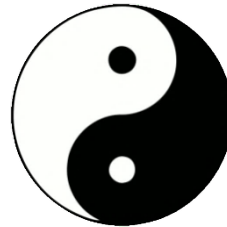
We would be pleased to take care of your problems, even if it doesn't directly fit for our portfolio.  
Several examples:

- support for trade fairs, exhibitions and meetings in China
- planning and organization of the business trips in China (hotels, transport, translator, conference room)
- documentation / translation
- the initial reception and organizational support for dispatched person (pick up, housing, kindergarten, ... all about the new life)



## *What advantages could be brought to our customers ?*

- ✓ Budget reduction of the travel expenses.
- ✓ No additional labour costs by way of higher salaries and bonus.
- ✓ No additional medical pension costs, such as vaccinations and insurances.
- ✓ Without organizational costs for travel authorization, visa or residence permit.
- ✓ Without idle costs from unproductive travel- and acclimatization periods.



- Without additional burden of its own team arose from the dispatch of the employees.
- Flexible and cost-efficient assignment in case of the delay or other project events.
- No more interruption of the service and extra expenses caused by the return journey of the employees.
- Local contact person are qualified, reliable German employees.
- Minimized risk with a competent German service company on-site.
- In case of emergency we could be on the spot within the shortest time at every place in China.

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**We are here for you.  
Thank You.**

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